

# SALE LEASEBACK OPPORTUNITY

## TELECOM ASSETS

### OPPORTUNITY

CBRE, in partnership with a privately held equity partner, is seeking to acquire telecom and data center assets for sale leaseback.

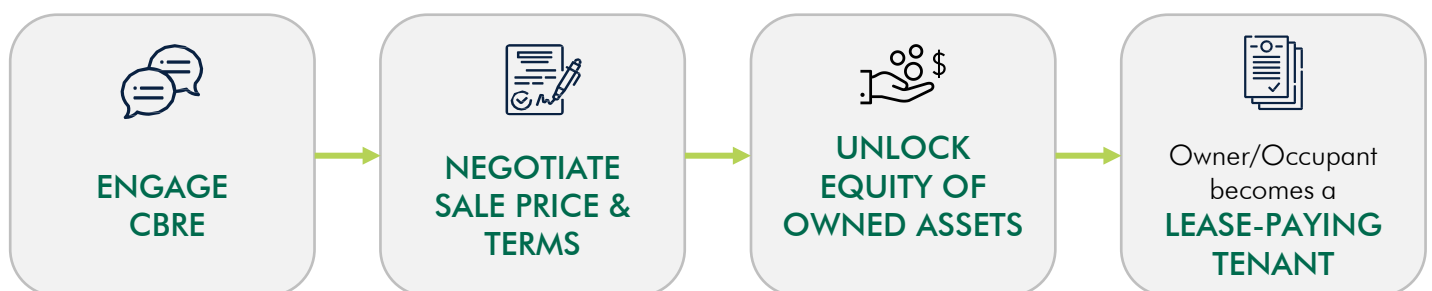
#### Assets Including:

- **FIBER ASSETS**
- **PoP and SWITCH SITES**

### ADVANTAGES OWNER/OCCUPANT BENEFITS

- Convert telecom **assets into cash**
- **Retain control** of the assets with a structured lease agreement
- Opportunity to sell entire asset and **lease back only what's needed**
- **Free up capital** to invest in areas with higher ROE or strategic business objectives

### HOW IT WORKS



### CONTACT



#### John Needham

Vice President, Network Sales  
+1 303 246 1864  
[John.R.Needham@cbre.com](mailto:John.R.Needham@cbre.com)