

March 16, 2016

Neil Kolatkar
Vice President, J.D.
CBRE | Global Corporate Services
4400 West 78th St., Suite 200 | Minneapolis, MN 55435

Dear Neil,

On behalf of Paradysz, I wanted to send you a note to express my appreciation for your efforts with our office lease renegotiation. The transaction was complex due to our strong desire to remain in our space but reduce our square footage by 45% nearly 2 years before our existing lease expiration date. Your market insight and attention to detail were valuable and the restructured lease terms enabled our firm to achieve the following:

- \$130,000 in relieved rent obligation
- Removal of \$50,000 letter of credit
- "Turn-key" completion of tenant improvements at zero cost to Paradysz

From start to finish your process was thorough and we felt we had a partner and advisor we could trust and rely upon. Our team looks forward to working with you in the future and we would highly recommend your services to any organization evaluating its real estate needs.

Sincerely,



Robin Bronce
Senior Director, Corporate Office Services and Facilities