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January 5, 2016

Neil Kolatkar
CBRE
4400 West 78th St., Suite 200
Minneapolis, MN 55435

Dear Neil:

I would like to thank you for your hard work in our recent lease negotiation. Your attention to detail, extensive market knowledge and creativity was much appreciated. We were impressed with your approach and ability to structure a deal that allowed our firm to satisfy our immediate facility needs but also accommodate our future growth projections.

Apart from your technical skills, we truly felt we had a partner and trusted advisor during the process. I look forward to working with you on future transactions and would recommend your team to any organization in need of real estate services.

Best,
Blu Dot Design & Manufacturing, Inc.

A handwritten signature in black ink, appearing to read "M. Blanks", with a long horizontal flourish extending to the right.

Maurice Blanks
Co-Founder, Chief Operating Officer